

FEDLINK FY2003 PRICING FOR:

Global Securities Information, Inc.

GS

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Please use these FY2003 pricing pages to verify the charges on your invoices. If you have questions about any charges the vendor has invoiced to you, please contact the FEDLINK Fiscal Hotline at (202) 707-4900 immediately. Send any faxes to (202) 707-4999 or email to fliccffo@loc.gov.

	DATAB. CS/PUBLICATIONS				
	ONLINE DATABASES, CURRENT AWARENESS,				
	GATEWAYS				
1001	LIVEDGAR Access Charges (Discounted 20%) Start-up/initial fee	Unlimited	1	\$8	\$8(20°
				60	#0/200/
1002	Internet Access	Unlimited	1	\$8	\$8(20%
1003	Telecommunications via commercial provider (per hour)	Unlimited	1	\$8	\$8(20%
1004	Telecommunications via FTS 2000 (per hour)	Unlimited	1	\$8	\$8(20%
		Unlimited	1	\$8	\$8(20%
1005	Dedicated port/line		<u> </u>		
1006	Other related access		ı		
	LIVEDGAR Access Control				
1007	Password/ID numbers	Unlimited	1		no charge
1008	Cancellation/reactivation	Unlimited	1		no charge
1009	Other related access control				
				1	
	LIVEDGAR Online Usage				
1010	(Discounted 20%) Transaction - per hour	Unlimited	1	\$48	\$48(20%)
1010	(Billed in one minute increments)			i i	
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1011	Subscription - sp. y: Covers all files (see narrative) Individual subscribers (see narrative) Different usage levels (see narrative) 12 month Period (see narrative) See narrative below and in Volume 2	See Narrative See Narrative See Narrative See Narrative	***	***	*** *** ***
1012	Block (n hours. n searches, etc.)		·		N A
1013	Other online usage				
	LIVEDGAR Online Search Results				
1014 1015 1016 1017 1018	Online Display Electronic delivery Print delivery Redistribution of search results Other related search results Current Awareness (Table of Contents, SDIs, Alerts, Trackers, etc.) Profiling/search Electronic delivery Fax delivery	Unlimited Unlimited Unlimited Unlimited			no chai no chai no chai
1022	Print delivery				
1023	Redistribution of search results				
1024	Other current awareness services				

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	ELECTRONIC SERIALS (vendor's own				
	publications)				
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1101	· ·				
	content (title, etc.) subscriber (Internet domain, institution, unit.				
	consortium, individual, association member, print				
	subscriber, etc.)				
	usage level (unlimited, n users, etc.)				
	period (12 months, 24 months, 36 months, or any			·	
	period not to exceed 36 months)				
1102	Redistribution fee				
· -					
1103	Back issues				
1104	Archiving				
, 110 .1	Archiving				
₇ 1105	Other electronic serial charges				,
	FIXED MEDIA - CD-ROM, MAGNETIC TAPE,				
	DISKETTE				
	- CD DOM				
	Executive Compensation Plan Document CD-ROM				
1201	(Discounted 20%) Original purchase (non-serial publication)		,	6240	£240
1201	Original parenase (non-	1	1	\$340	\$340
1202	Continuation, annual update				
1202					. 1
1203	Subscription period of 12 months - 2 updates	1	1		no charge
	as period of 12 minutes				<u> </u> -
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		Multiple Users (Ne. ork - concurrent users) (All network rates are discounted 20%)				
 L			l user	1	\$360	\$360
			2-5 users	1	\$388	\$388
			6-10 users	1	\$428	\$428
			11-15 users	1	\$468	\$463
			15+ users	1	\$508	\$508
1:	205	Original purchase (non-serial publication)				
1:	206	Continuation. annual update				
12	207	Subscription (serial publication) - also specify: period of 12 months - 2 updates	1	1		no charg
		LIVEDGAR USER SUPPORT				
		SERVICES AND PRODUCTS	:			
13	301	Documentation (Vendor shall provide member with one current complete set of documentation at no charge)	Per User ID	1		no charge
13	302	Usage data in machine-readable format (3.5 or 5.25 high density diskette)	Per User ID	1		no charge
		Vendor Search Software (Proprietary software for access to database only. Commercially available software is not to be offered.)	Per User ID	1		no charge
13	303	Standalone				
1.	304					
1	305	Networked				
.		Site license				
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	LIVEDGAR Training				
1306	At customer's site (per student/group/per class/day)	Per Group	1		no cha
1307	In vendor facility (per student/group/per class/day)	Per Group	1		no cha
1308	Training material (vendor shall provide each student with one current complete set at no charge)	Per Student	1		no cha
1309	Product Installation (per install)	Per Install	1		no cha
1310	Other related offerings (please specify)	ľ			
1401	DISCOUNTS Basic FEDLINK discount from commercial rates. (The prices offered in this proposal represent a discount				20%
-	of 20.0% from commercial rates)				
1402	Additional discount associated with other publications/products				N/A
1403	Volume discount for individual customers See Narrative	See Narrative	****	****	****
1404	Introductory or incentive discount Introductory Trial Period	5 Day Trial Per User ID	1		no char
1405	Customer-specific discounts				
1406	Other Related Discounts (describe)				

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	LOT 2 - DOCUMENT DELIVERY SERVICES				
	ACCESS TO AND USAGE OF DATABASE OF DOCUMENT DELIVERY RESOURCES Priced under Lot 1				
	DOCUMENT RETRIEVAL				
2001	Verification fee (per citation)				
2002	Search and retrieval Private Placement Offering Circulars (Discounted 20%)	Unlimited	1	\$60	\$60 (20%ofi
2003	Copyright/royalty pass through				
2004	Redistribution				
2005	Order cancellation				
2006	Other retrieval				
,	DELIVERY				
2101	Regular Delivery Method (all rates are at cost) Express Mail Turnaround time - n days, etc. 2 day express mail		1		no charg
2102	Rush Delivery Method Local WDC fax Non-Local fax Local Messenger	Per page Per Page Per Delivery	1 1	at cost at cost at cost	\$1.50 \$3.00 \$12.00
	Overnight FEDEX/UPS	Per Delivery	1	at cost	\$15.00 (average)
	Turnaround time - same day, 24 hours Same day (Fax. Messenger) 24-48 hours (FEDEX UPS)				

	SUPPORT SERVICES AND PRODUCTS			
2201	Documentation (Vendor shall provide member with one current complete set of documentation at no charge)	One Set	1.	 no cha
2202	Usage data, activity reports	Monthly	1	 no cha
	Vendor Search Software (Proprietary software for access to database only. Commercially available software is not to be offered.)			
2203	Standalone		·	
2204	Networked	_		
2205	Site license			
2206	Other related charges			
	DISCOUNTS			
2301	Basic FEDLINK discount from commercial rates. (The prices offered in this proposal represent a discount of 20% from commercial rates)			20%
2302	Volume discount for individual customers Not Applicable			
2303	Introductory or incentive discount			
2304	Customer-specific discount			
2305	Other related discounts			
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		LOT 3 - VENDOR " HATED PUBLICATIONS
, -		Specify FEDLINK title price or discount off commercial list price for titles in catalog.
		ACCESS TO AND USAGE OF DATABASE LISTING OF OTHER ASSOCIATED PUBLICATIONS - Priced under Lot 1
		FIRM ORDER (NON-SERIAL TITLES)
	3001	Single copy
	3002	Multiple copies - also specify:
		CONTINUATIONS, ANNUAL UPDATES
	3101	Single copy
	3102	Multiple copies - also specify: and number of copies
		SUBSCRIPTION (SERIAL TITLES) - also specify: subscriber - institution, consortium, unit, individual, association member, etc. period - 12 months, 24 months, 36 months
	3201	Single copy
	3202	Multiple copies - also specify: and number of copies
		LOT 4 - SPECIALIZED ELECTRONIC PUBLICATIONS AND RESEARCH ASSISTANCE
		Services and prices may be offered on a fixed basis for all customers (and or may be defined and negotiated for individual customers by the LC Contracts Office).
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4001	CUSTOMER-SPE LED GROUPINGS OF DATABASES OR ONLINE FILES			
4101	SPECIAL INTERFACE			
4201	ACCESS TO THE CUSTOMER'S OWN FILES			
	RESEARCH ASSISTANCE FROM VENDOR'S SUBJECT/TECHNICAL EXPERTS			
4301	Searching			
4302	System use and troubleshooting			
4303	Translation DELIVERY			
4401	Regular - specify: and method - electronic, fax, regular mail, etc.			
4402	Rush - specify: —— method - electronic, fax, regular mail, priority mail, messenger, etc.			
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Price Narrative on Subscription Pricing (CLIN 1011)

This narrative is being provided to clarify Global Securities Information's pricing scheme for subscriptions. A narrative will also be included in Volume 2 under Pricing and Discounts. As instructed, the "prices themselves" will not be included in the Technical response.

Global Securities Information offers two Subscription Agreement Options: Unlimited Usage Agreement and Volume Usage Discount Plan. Both subscriptions cover all aspects of using LIVEDGAR and cover a 12-month period. In both options, GSI will invoice on a monthly basis and usage reports will be provided on a monthly basis. Both options are discounted for FEDLINK members by 20%. See the tables below for incremental price levels. The next section. Discounts from Commercial Prices, also discloses the Subscription discount of 20%.

The <u>Unlimited Usage Agreement</u> option permits an organization to have unlimited access to LIVEDGAR on a 24 hour, 7 day a week basis. Pricing is based on an individual seat (one each computer) on which LIVEDGAR is installed or a user identification code that can be shared by any number of users. This LIVEDGAR annual subscription agreement eliminates unexpected monthly invoicing fluctuation for the heavy user. The table below illustrates a 20% additional discount to FEDLINK customers.

	Corporate Commercial Rate		FEDLINK Government Rate		
Seats (Computers)		Annualized Cost	Monthly Minimum	Annualized Cost	
First Seat	\$2,500	\$30,000	\$2,000	\$24,000	
Second Seat	\$1,750	\$21,000	\$1,400	\$16,800	
Third Seat	\$1,250	\$15,000	\$1,000	\$12,000	
Fourth Seat	\$ 750	\$ 9,000	\$ 600	\$ 7,200	
Fifth Seat	\$ 500	\$ 6,000	\$ 400	\$ 4,800	

The following are exception items to the unlimited usage option pricing:

- 1. Request for pricing over 5 seats requires a negotiated price quote.
- 2. Network installation for simultaneous users with unlimited LIVEDGAR access requires a negotiated price quote.
- 3. It must be understood by the organization that a when a user id is utilized no other member of the organization can access *LIVEDGAR* under the same user id. Log off is required.

The <u>Volume Usage Discount Plan</u> is structured to provide incremental volume discounts for an organization's access to LIVEDGAR. This plan provides all users within an organization, significant savings on their EDGAR and SEC related research costs. As your *LIVEDGAR* usage increases, the online service fees decrease. The table below displays discount rates at each incremental usage level. The commercial discount is on top of an access fee of \$10 and an hourly rate of \$60. The FEDLINK discount is on top of an access fee of \$8 and an hourly rate of \$48. Session and minute projections are given. This volume usage discount plan passes on an additional 20% savings to FEDLINK users.

Licoge	"Incremental Commercial Rates"			"Incremental FEDLINK Rates"		
Usage Per Month	Sessions	Minutes	Discount	Sessions	Minutes	Discount
\$ 1 to \$ 2,500	125	1,250	0%	150	1,500	0%
\$ 2,501 to \$ 5,000	250	2,500	5%	300	3,000	6%
\$ 5,001 to \$10,000	500	5,000	10%	600	6,000	12%
\$10,001 to \$15,000	750	7,500	15%	900	9,000	18%
\$15,001 Plus	1.000	10,000	20%	1,200	12,000	24%

Requirements

- 1. Aggregate minimum usage equal to \$2,500.00 prior to applying volume discount.
- 2. Subscription discount factor applies to the dollar usage within that increment. Total monthly discount credit is the sum of all dollar increments achieved.
- Consolidated "detailed" monthly invoice sent to a central billing address. Discount is
 identified as a line item on invoice, in dollars, as a "Volume Discount" or a "Client
 Development Credit". Designation is client's choice.
- 4. Duration of agreement: One (1) year, to begin upon execution of contract.

Discounts from Commercial Pricing

Products/Services	Commercial	FEDLINK	Discount
LIVEDGAR			
Access Charges (initial log-on fee)	\$10	\$8	20%
Transaction Per Hour (billed in minu	tes) \$60	\$48	20%
Subscription Discounts (see narrative		***	20%
Executive Compensation Plan Docum	nent CD-ROM		
CD-ROM Product (one user)	\$425	\$340	20%
CD-ROM Product (network rates)			20%
Private Placement Offering Circular			
Offering Circular (each)	\$75	\$60	20%

^{***} Subscription prices are described in the "Price Narrative on Subscription Pricing (CLIN 1011)" section.

Electronic Access to Prices

Monthly usage data shall be provided to customers so that they may analyze patterns in their usage. Usage data will be compiled, imported into Microsoft Excel format and then transferred through e-mail to the customer. A brief description of the data will be included with each monthly report. The summary usage data will include: Usage Summary Title; Global Securities Information name, FEDLINK vendor number and address; Summary number, page number and date; Subscriber name, FEDLINK ID number, Subscriber agency name and address, Description summary line; Subscription summary data (UserId, Date, Time, Minutes, Charges, Billing References, Line Amounts): and Summary line (Subscriber name, number of calls, number of minutes, total amount). A "LIVEDGAR Usage Summary" sample is included in Volume 2 after the Usage Data Section. The enclosed disk provides a sample usage excel spreadsheet for LIVEDGAR usage, Executive Compensation Plan Documents CD-ROM purchases and Private Placement Offering Circular purchases.